



Prof. Dr. Heinz Klandt, Dipl.-Kfm.

PERSONAL DETAILS

Date of birth: July 6, 1947

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ACADEMIC EXPERIENCE

Since 03/98 Head of Chair, *Chair for Entrepreneurship*
European Business School, International University, Schloss Reichartshausen

Research interests:

- Entrepreneurship, SMEs
- Analysis and Assessment of Entrepreneurial Personality
- Innovative/technology based Start-ups/IT-Industry
- Finance for Entrepreneurs: Intrapreneurship, CVC, Business Angels
- Entrepreneurial Climate, Statistics of Business Registrations
- Business Simulation Games/Method of Simulation
- Method of Empirical Research

Teaching:

- Courses in Theory of Business Plan Development, Mentoring of Business Plan Developments (Project Seminars), Business Life Cycle Models, Finance for Entrepreneurs, Corporate Strategy and Corporate Venturing; Business Simulation Games, Student Case Writing, Consulting Workshop, Analysis and Presentation of empirical Data, Empirical based Theories in Business Administration, Methods of Empirical Research at undergraduate, postgraduate and doctoral level, supervision of doctoral candidates.

Since 2000 Visiting Faculty, *Vlerick Leuven Gent Management School (Belgium)*

Since 1996 Faculty of the "European Doctoral Programme in Entrepreneurship and Small Business", *Universidad Autonoma Barcelona (Spain)*

Since 1990 Director, *bifego e.V. (Betriebswirtschaftliches Institut für empirische Gründungs- und Organisationsforschung)*

Since 1987 Director, Managing Member of the Steering Committee, (honorary) President, FGF e.V. (*Förderkreis Gründungs-Forschung e.V.*)

1990-1998 Cum Spe Professorial Appointment (Lehrstuhlvertretung), Professor (C3 auf Zeit) and Head of the "Fachgebiet Methoden Empirischer Wirtschafts- und Sozialforschung (Department for Empirical Research Methods in Business, Economics, and Social Sciences, Faculty of Business, Economics, and Social Sciences, University of Dortmund

1986-1988 Academic Assistant (Assistant Professor), Chair for Business Planning, University of Cologne (Prof. Dr. Dr. h.c. Norbert Szyperski)

1985-1990 Lecturer of Corporate VC/Entrepreneurship, Lehrstuhl für Betriebswirtschaftliche

Prof. Dr. Heinz Klandt

- Planung (Prof. Dr. Winfried Matthes, Prof. Dr. Dr. h.c. Günter Beuermann, Prof. Dr. Dr. h.c. Werner Delfmann), Wirtschafts- und Sozialwissenschaftliche Fakultät der Universität zu Köln (Chair for Business Planning, University of Cologne)
- 1977-1980 Research Assistent , bifo e.V. Betriebswirtschaftliches Institut für Organisation und Automation an der Universität zu Köln (Director: Prof. Dr. Dr. h.c. mult. Erwin Grochla, University of Cologne)
- 1975-1976 Research Assistent, Institut für Mittelstandsforschung an den Universitäten zu Köln und Universität Bonn, Forschungsgruppe Köln (Director: Prof. Dr. Hans Klein-Blenckers)

BUSINESS EXPERIENCE

- since 2007 Substitute Head of COREST AG, Düsseldorf
- since 2006 Head of the Supervisory Board Dr. Thomas Schmidt AG, Köln
- since 2004 Member of the Supervisory Board Proximitas AG, München
- since 2001 Substitute Head of the Supervisory Board MicroVenture KGaA, Düsseldorf
- 2001-2004 Advisory Board member INI-Graphics Investitions Holding GmbH
- 2000-2002 Director ebscubator GmbH, Oestrich-Winkel
- 1980-1986 Self-employed professional and entrepreneurial activities (founder and director of START Forschungs- und Beratungsgesellschaft für Unternehmensentwicklung mbH, Jünkerath; today in Dortmund

EDUCATION AND QUALIFICATIONS

- 1991 Habilitation (expert evaluation of achievements equivalent to habilitation by Professors Hauschildt, Kiel; Brockhoff, Vallendar; Köhler, Cologne; Szyperski, Cologne)
- 1984 Doctor rerum politicarum, University of Cologne (Supervisor Prof. Dr. Dr. h. c. Norbert Szyperski)
- 1974 Diplom-Kaufmann, University of Cologne (Examiner Prof. Dr. Erwin K. Scheuch, Prof. Dr. Gerd Wiendieck, Prof. Dr. Winfried Matthes, Prof. Dr. Dr. h. c. Norbert Szyperski)

RECENT HONOURS AND PRIZES (highlights)

- AGSE Award for Best Paper in Applied Entrepreneurship Research 2006: Young Technology Ventures in Europe: Aspects of Market Orientation and Entrepreneurial Orientation, Stefan Roskos and Heinz Klandt

ADDITIONAL

Languages: Fluent in English and German. Some conversational proficiency in French, Italian and Latin.

Int. experience: International co-operations in Australia, Austria, Brazil, Bulgaria, China, Finland, France, Italy, Malaysia, Netherlands, Poland, South Africa, Spain, Switzerland, UK, USA.