



Prof. Dominique Demougin, Ph.D.

PERSONAL DETAILS

Date of birth: June 12, 1958
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ACADEMIC EXPERIENCE

Since 04/07 Head of Chair, Law & Economics
Head of EBS Department of Governance & Economics
EBS Universität für Wirtschaft und Recht i. Gr.

Research interests:

- ≡ Contract Theory
- ≡ Governance
- ≡ Institutional Economics
- ≡ Law and Economics
- ≡ Microeconomics

Teaching:

- ≡ Courses in New Institutional Economics, Game Theory, Contract Theory, Public Choice, Regulatory Economics, Microfundation of Organizations, Law & Economics, Managing in the Global Environment, Managerial Microeconomics, Quantitative Methods at graduate and postgraduate level; supervision of doctoral candidates

2010 spring Sciences Po Paris, France
Alfred Grosser Guest Professor at Sciences Po Paris in Nancy

2001 - 03/07 Humboldt Universität Berlin, Germany
Professor holder of the Walther Rathenau Chair in Organization Theory

1997 - 2001 Otto-von Guericke Universität Magdeburg, Germany
Professor holder of the Chair in Public Finance

1995 - 1997 Université du Québec à Montréal, Canada
Professor with tenure at the Faculty of Economics

1988 - 1992 Université du Québec à Montréal, Canada
Assistant Professor at the Faculty of Economics

1987 - 1988 University of Western Ontario, Canada
Lecturer at the Faculty of Economics

EDUCATION AND QUALIFICATIONS

- 1984 - 1988 University of Western Ontario
Ph.D. in Economics
Dissertation: Three Essays in Mechanism Design
- 1978 – 1984 University of Mannheim, Germany
Diplomvolkswirt (*Master Degree in Economics*)
Thesis: Eine Mikroökonomische Fundierung eines Makroökonomischen Modells
- 1976 Lycée Banville de Moulins, France
Baccalauréat C
Major in Mathematics and Physics

PRESENT AND PAST REFEREEING ACTIVITIES

- ≡ American Economic Review
- ≡ Atlantic Economic Journal
- ≡ Canadian Journal of Economics
- ≡ Credit and Banking
- ≡ European Economic Review
- ≡ German Economic Review
- ≡ International Economic Review
- ≡ International Review of Law and Economics
- ≡ Journal of Economic Theory
- ≡ Journal of Industrial Organization
- ≡ Journal of Labor Economics
- ≡ Journal of Law, Economics and Organization
- ≡ Journal of Public Economics
- ≡ Scandinavian Journal of Economics
- ≡ Schmalenbachs Zeitschrift für betriebswirtschaftliche Forschung

MEMBERSHIPS IN EDITORIAL BOARDS AND OTHER CO-EDITORSHIPS

- ≡ Journal of Institutional and Theoretical Economics, Joint Editor with Prof. Wolfstetter, 2000 - 2008
- ≡ Review of Managerial Science, Associate Editor, since 2007
- ≡ Zeitschrift für Betriebswirtschaft, Special Issue 1: Economics and Management of Education, 2008

PUBLICATIONS

Publications in refereed journals

Demougin, D. & Schöttner, A. (2010). Technology adoption under hidden information. *Journal of Economics*. 100(1), 1-18.

Bental, B. & Demougin, D. (2010). Declining labor shares and bargaining power: An institutional explanation. *Journal of Macroeconomics*. 32(1), 443-456.

Deffains, B. & Demougin, D. (2008). Legal competition, political process and irreversible investment decisions. *European Journal of Political Economy*, 24(3), 615 - 627.

Bental, B. & Demougin, D. (2008). Do factor shares reflect technology? *Journal of Macroeconomics*, 30, 1329 - 1334.

Deffains, B. & Demougin, D. (2008). Customary versus technological advancement tests. *International Review of Law and Economics*, 28(2), 106-112.

Demougin, D. & Fluet, C. (2008). Rules of proof, courts, and incentives. *RAND Journal of Economics*, 39(1), 20-40.

Deffains, B. & Demougin, D. (2008). The inquisitorial and the adversarial procedure in criminal court setting. *Journal of Institutional and Theoretical Economics*, 164(1), 31-43.

Deffains, B., Demougin, D. & Fluet, C. (2007). Économie des Procédures Judiciaires. *Revue Économiques*, 58(6), 1265-1290.

Demougin, D. & Fabel, O. (2007). The division of ownership in new ventures. *Journal of Economics & Management Strategy*, 16(1), 111-128.

Deffains, B. & Demougin, D. (2006). Governance: Who controls matters. *Zeitschrift für Betriebswirtschaft*, 5, 1-20.

Demougin, D. & Helm, C. (2006). Moral hazard and bargaining power. *German Economic Review*, 7(4), 463-470.

Bental, B. & Demougin, D. (2006). Incentive contracts and total factor productivity. *International Economic Review*, 47(3), 1021-1043.

Fabel, O. & Demougin, D. (2006). Autonomie der Universität und Professionalisierung ihrer Leitungsstrukturen. *Schmalenbachs Zeitschrift für betriebswirtschaftliche Forschung*, 54, 172-191.

Demougin, D., Fluet, C. & Helm, C. (2006). Output and wages with inequality averse agents. *Canadian Journal of Economics*, 39(2), 399-413.

Demougin, D. & Fluet, C. (2006). Preponderance of the evidence. *European Economic Review*, 50(2), 963-976.

Demougin, D. & Fluet, C. (2005). Deterrence versus judicial error: A comparative view of standards of proof. *Journal of Institutional and Theoretical Economics*, 161(2), 193-206.

Demougin, D. (2004). Organizational form and information acquisition: Comments. *Journal of Institutional and Theoretical Economics*, 160(1), 52-55.

Demougin, D. & Schwager, R. (2003). Law enforcement and criminality: Europe vs. USA. *International Review of Law and Economics*, 23(2), 217-225.

Pallage, S. & Demougin, D. (2003). Limiting court behavior: a case for high minimum sentences and low maximum ones. *International Review of Law and Economics*, 23, 309-321.

Demougin, D. (2001). The government and market expectations: A comment. *Journal of Institutional and Theoretical Economics*, 157(1), 130-132.

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- Demougin, D. & Fluet, C. (2001). Monitoring versus incentives. *European Economic Review*, 45(9), 1741-1764.
- Demougin, D. & Fluet, C. (2001). Ranking of information systems in agency models: An integral condition. *Economic Theory*, 17(2), 486-496.
- Demougin, D. & Schwager, R. (2000). Excess burden of criminality and redistribution. *International Review of Law and Economics*, 20(3), 329-351.
- Demougin, D. & Fluet, C. (1999). A further justification for the negligence rule. *International Review of Law and Economics*, 19(1), 33-45.
- Demougin, D. & Fluet, C. (1998). Mechanism sufficient statistic in the risk-neutral agency problem. *Journal of Institutional and Theoretical Economics*, 154(4), 622-639.
- Demougin, D. & Siow, A. (1996). Managerial husbandry and the dynamics of ongoing hierarchies. *European Economic Review*, 40, 1483-1499.
- Demougin, D. & Siow, A. (1994). Career in ongoing hierarchies. *American Economic Review*, 84(5), 1261-1277.
- Demougin, D. & Sinn, H. W. (1994). Risk-taking, privatization and the communist firm. *Journal of Public Economics*, 55, 203-231.
- Demougin, D. & Illing, G. (1993). Property rights and regulation of environmental quality under asymmetric information. *Jahrbücher für Nationalökonomie und Statistik*, 221(5-6), 385-402.
- Demougin, D. & Tschernig, R. (1993). Costless revelation of private information in a duopoly. *Journal of Institutional and Theoretical Economics*, 149(2), 443-463.
- Garvie, D. & Demougin, D. (1991). Contractual design with correlated information under limited liability. *Rand Journal of Economics*, 22(4), 477-489.
- Demougin, D. & Fishman, A. (1991). Efficient budget balancing cartel equilibria with imperfect monitoring. *Economic Theory*, 1, 373-383.
- Demougin, D. (1989). A renegotiation proof mechanism for a principal agent model with moral hazard and adverse selection. *Rand Journal of Economics*, 20(2), 256-267.

Publications in edited volumes

- Deffains, B. & Demougin, D. (2009). The Standard of Proof Revisited. In R. Bork, Th. Eger, H.-B. Schäfer (Hrsg.), *Ökonomische Analyse des Verfahrensrechts. Beiträge zum XI. Travemünder Symposium zur ökonomischen Analyse des Rechts (26. bis 29. März 2008)* (S. 209-227). Tübingen: Mohr Siebeck.
- Demougin, D. (2008). Labor market institutions and efficiency. In Th. Eger, J. Bigus, C. Ott, G. v. Wangenheim (Eds.), *Internationalisierung des Rechts und seine ökonomische Analyse — Internationalization of the Law and its Economic Analysis; Festschrift für Hans-Bernd Schäfer zum 65. Geburtstag* (pp. 411-422). Wiesbaden: Gabler Edition Wissenschaft.
- Demougin, D. (2008). An economic theory of academic competition: Comment. In M. Albert, D. Schmidtchen, S. Voigt (Eds.), *Scientific Competition* (pp. 205-207). Tübingen: Mohr Siebeck.
- Bental, B. & Demougin, D. (2008). Labor market frictions and optimal bargaining power. In H. Gischer, P. Reichling, T. Spengler, A. Wenig (Eds.), *Transformation in der Ökonomie – Festschrift für Gerhard Schwödiauer zum 65. Geburtstag* (pp. 19-32). Wiesbaden: Gabler Edition Wissenschaft.
- Demougin, D. & Deffains, B. (2007). Das doppelte Holdup-Problem und der Wettbewerb der Rechtssysteme. In Th. Eger, H.-B. Schäfer (Hrsg.), *Ökonomische Analyse der europäischen Zivilrechtsentwicklung. Beiträge zum X. Travemünder Symposium zur ökonomischen Analyse des Rechts (29. bis 1. April 2006)* (S. 251-274). Tübingen: Mohr Siebeck.

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Demougin, D. & Fluet, C. (2006). Group vs. individual performance pay when workers are envious. In D. Demougin, C. Schade (Eds.), *Contributions to Entrepreneurship and Economics, First Haniel-Kreis Meeting on Entrepreneurial Research* (pp. 39-47). Berlin: Duncker & Humblot.

Demougin, D. & Schwager, R. (2003). Umverteilung als Instrument der Kriminalitätsbekämpfung - Theoretische Grundlagen und ein europäisch-amerikanischer Vergleich. In H.-E. Albrecht, H. Entorf (Eds.), *Kriminalität, Ökonomie und Europäischer Sozialstaat* (pp. 7-36). Heidelberg: Springer.

Demougin, D. & Jost P. (2001). Theoretische Grundlagen der Prinzipal-Agenten-Theorie. In P. Jost (Ed.), *Die Prinzipal-Agenten-Theorie in der Betriebswirtschaftslehre* (pp. 45-81). Stuttgart: Schäffer Poeschel.

Demougin, D. (2001). Investitionsanreize bei kurzfristigen Verträgen: Karrieresorgen und firmenspezifisches Humankapital: ein Kommentar. In C. Ott, H.-B. Schäfer (Eds.), *Ökonomische Analyse des Arbeitsrechts* (pp. 272-275). Tübingen: Mohr Siebeck.

Demougin, D. (1999). To trust or not to trust: a comment. In K.-E. Schenk, D. Schmidtchen, M. E. Streit, V. Vanberg (Eds.), *Jahrbuch für Neue Politische Ökonomie, Band 18: Globalisierung und Rechtsordnung: Zur Neuen Institutionenökonomik internationaler Transaktionen* (pp. 302-31). Tübingen: Mohr Siebeck.

Current Research Papers

Bental, B. & Demougin, D. (2009). Toxic Assets. Mimeo.

Deffains, B. & Demougin, D. (2009). Class Actions, Compliance and Moral. Submitted to *European Economic Review*.

Demougin, D., Fabel, O. & Thomann, Ch. J. (2009). Implicit versus Explicit Incentives: Theory and a Case Study. Submitted to *Economica*.

Demougin, D. & Schoettner, A. (2008). Technology adoption under hidden information. Second revise and resubmit to *Journal of Economics*.

Bental, B., Deffains, B. & Demougin, D. (2008). Credibility and monitoring: Outsourcing as a commitment device. Submitted to *Journal of Economics and Management Strategy*.

Demougin, D. & Helm, C. (2008). Incentive contracts and efficient unemployment benefits. Revise and resubmit to *Journal of Public Economics*.

ADDITIONAL

Languages: Fluent in English, French and German